



H O M E  
T E C H N O L O G Y  
A S S O C I A T I O N

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To Whom It May Concern:

When it comes to enjoying your home, every detail matters – especially when integrating technology systems that protect your family, make your home more user-friendly, and enhance your lifestyle. To help you make the important decision of hiring a qualified home technology integrator, I am happy to share that Smarter Homes is an HTA Certified integrator at the Luxury tier.

The reason HTA Certification exists is to differentiate the very best home technology integrators, the ones that subject themselves to a thorough background check and hold themselves to the highest standards. It is designed to show prospective clients and the design and build communities that a firm is a high-quality company that doesn't just say they are good; they had to prove it via HTA Certification.

Using a car analogy, HTA Certification is like a 5-star safety rating that the safest cars achieve. Using a restaurant analogy, it is like Michelin Stars the best restaurants have. And much like the highest-quality diamonds have GIA or EGL ratings, the best integrators are HTA Certified. HTA Certification criteria are defined at [htacertified.org](http://htacertified.org). To see Smarter Homes HTA profile page visit: [htacertified.org/smarter](http://htacertified.org/smarter).

To further show their commitment to the design and build trades, Smarter Homes has also opted into the 'HTA Design Partner' program. HTA Design Partners have agreed to follow a code of conduct that makes them ideal technology design partners for architects, interior designers, and builders.

Why does this matter to you? Because technology should enhance your life, not complicate it. Less than 5% of technology integrators have passed the HTA's rigorous standard thus far. HTA Certified technology integrators bring not just skills, but a commitment to ensuring that your technology solutions are personalized, reliable, and supported by verified expertise and service.

Choosing an HTA Certified integrator means you're opting for peace of mind, knowing you are dealing with a qualified professional. Don't leave your home technology to chance. Please feel free to reach out to me to learn more details on how Smarter Homes achieved HTA Certification.

Warm regards,

A handwritten signature in black ink, appearing to read 'Josh Christian', with a stylized flourish at the end.

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